

# Joint Action on **HAR**monized Products 2021 JAHARP2021-03

## Grant Agreement No. JA2021-03

### Call for Tender for Technical Service

#### **BRAKES - Aftermarket replacement brake linings (brake pads)**

Published on 31/01/2023

## 1. Background

Stichting PROSAFE is an international non-governmental organisation established established as a foundation in the Netherlands by market surveillance officers from various countries throughout Europe. Its main aim is to contribute to the safety of products and services by promoting best practices in market surveillance.

One of PROSAFE's activities is to set up and coordinate Joint Market Surveillance Actions with the support of EU funding, such as JAHARP2021-03. The Joint Action runs between **March 2022 and March 2024** (24 months duration). The JAHARP2021-03 project addresses **brakes**, in particular non-original aftermarket brake pad (brake lining) sets.

JAHARP2021-03 includes the following roles and responsibilities:

1. One Member State representative is appointed as Project Leader. This is Mr Radu Ilut from the Romanian Automotive Registry (RAR).
2. A selected Project Facilitator supports the Project Leader and is responsible for facilitating the technical aspects of the project. This is Mr Andrew Gordon from PROSAFE.
3. PROSAFE represented by Mrs Ioana Sandu, Executive Director, is the Project Coordinator, responsible for the project general and financial management and coordination of the Joint Action.

## 2. Overview of the tender

### *Relevant legislation*

An important part of JAHARP2021-03 is the checking of the safety and compliance of non-original aftermarket brake pad (brake lining) sets for vehicles category M1 ( $\leq 3.5$  tonnes - small motor vehicles) for checking safety and compliance with the requirements of Directive 71/320/EEC or UNECE Regulation No 90. This requires testing of products to the appropriate technical specifications in accredited Technical Services. The products to be tested are sampled, bought, and delivered to the selected Technical Service(s) by the JAHARP2021-03 group concerned.

The contract will operate under Belgian law.

### *Relevant test specification:*

The tender for the selection of the Technical services and bodies that will be conducting the testing of the aftermarket replacement brake lining assemblies for vehicle category M1 will be split into **two separate LOTS** as follows:

**LOT 1:** Test programme according to UNECE Regulation No 90, Annex 3;

**LOT 2:** Testing for the presence of asbestos according to UNECE Regulation No 90, paragraph 5.1(d).

*It is possible to bid for one or for more of the two Lots, as defined under ‘Section 3 Requested Services of this Call’. The qualifying criteria and the selection criteria apply and should be answered for each Lot that you bid for.*

Compliant bids will be entered into a shortlist for further joint assessment on the selection criteria according to the section below and on the financial offer to determine the best value for money.

For operational, capacity, and technical reasons, and depending on the circumstances, it is possible that the activity will appoint one or more Technical Services to carry out the test programme.

### 3. Requested services

The purpose of testing is to identify non-compliances allowing a market surveillance authority to decide whether a specific brake pad poses a risk to consumers that action may be taken against it. The project allows for the testing of approximately **50 brakepad sets**. Two samples of each product will be provided giving **100 brake pad sets in total**.

The testing under **Lot 1** covers a more limited test programme, comprising of the standard tests will be based on UNECE Regulation No. 90 (Annex 3).

**Lot 2** will include ad-hoc testing for the presence of asbestos in a small number of product samples as per UNECE Regulation No 90, paragraph 5.1(d) stating that brake linings shall not contain asbestos.

The tender should also demonstrate ability to meet the following requirements for **both Lots**. Some of these are assumptions and if any change, the impact will be discussed in good faith with favored bidders to agree on a resolution before a contract is placed:

- a) Appoint a primary contact person who has project management authority for the duration of JAHARP2021-03. Any change of appointed contact will be by agreement with the JAHARP2021-03 team. Work with JAHARP2021-03 staff by email/phone to plan the preparation, testing, and reporting programme to achieve a workable and smooth process.
- b) The products to be tested will be delivered to the Technical Service free of charge and in their original packaging. They will arrive either singly or in batches. Suitable arrangements to receive and verify receipt of the correct product (as per prior notice by PROSAFE) must be made by the Technical Service. Products remain the property of PROSAFE or the authority providing them throughout unless released for disposal.

The products to be tested are expected to be taken from the market of their territory, by each of the 5 Market Surveillance Authorities (MSAs) participating in the project:

|   |             |       |   |
|---|-------------|-------|---|
| 1 | Romania     | RAR   | Romanian Automotive Registry  |
| 2 | Denmark     | DSTA  | Danish Safety Technology Authority  |
| 3 | Latvia      | CRPC  | Consumer Rights Protection Centre Republic of Latvia  |
| 4 | Netherlands | ILT   | Human Environmental and Transport Inspectorate  |
| 5 | Luxembourg  | ILNAS | Luxembourg Institute of Standardisation, Accreditation, Safety and Quality of Products and Services |

**Note:** Any changes in participation will not affect the implementation of the purchased services.

- c) Take digital identification photographs of each product before testing that show all main features and product markings. Label each image file recognisably and/or provide an index of images that is searchable by brand and model number.
- d) Test each product according to the applicable specifications, in order to verify and demonstrate compliance with the specific requirements relevant to the product type.

The agreement foresees the testing of approximately 50 brakepad sets for LOT 1 and a much lower but not defined yet number for LOT 2. The period for testing will be discussed with the winning Technical Service(s) to start soon after the contract is completed. Specific periods of unavailability to test should be clearly mentioned in the tender offer.

The final number of products to be tested per contract may depend upon the overall price, overall capacity of Technical Services, and the number of Technical Services appointed. The final number and timing will be decided in discussion with the preferred bidder(s) before the placement of the contract(s).

- e) Issue an individual report for each tested product in accordance with the highest appropriate standards of quality, integrity, accuracy, and timely delivery, and the recommended/agreed reporting format. Reports must record which sections of the testing process were not carried out as agreed beforehand with JAHARP2021-03. They must indicate the measured value for each property, not only “failed/passed” and must include uncertainty of measurement where applicable. Reports should also include photos of the product and of its set-up.
- f) Compliance opinion: The purpose of the testing is so that the Market Surveillance Authority can decide whether a particular product complies with the applicable legislation and specifications. Decisions will include considering the test report provided by the Technical Service in line with the technical specifications as part of these services. In all cases, the final decision on pass/fail is made by the relevant Authority.
- g) Prepare a summary report, updated at regular intervals, on all the tests carried out and their results.
- h) Participate in constructive discussions when by email or conference call with Action participants regarding practical ideas for improvements to test method, equipment, processes, project plan, etc. This is to help maximise benefits of the Action and to inform the project team efforts to positively influence the future development of test methods, regulation, market surveillance good practice, and Technical Service capacity in the EU. These discussions may involve other participating Technical Services by arrangement.
- i) Storage and disposal: Products must be securely stored by the Technical Service between their delivery to the Technical Service (or an agreed facility) throughout testing and until disposal. Storage must be in a dry facility with controlled access by personnel. The Technical Service must ensure that before the end of the contract, each product is disposed of in a correct and environmentally friendly manner. The cost of storage up to the disposal of the samples should be included in the quoted price. Confirmation of disposal will be required as part of the final report. Proposals are invited on this and may be used in the assessment in the case of equivalent bids.
- j) Transition and handover details at the end of the contract: The tenderer must provide an adequate overview of the state of play at the end of the contract and must guarantee its cooperation for transition meetings and handing over the test reports and results developed under this contract to PROSAFE.

Lot 1 will also include:

- 1) Potentially, host a pre-testing visit of around 2 to 5 JAHARP2021-03 participants/staff to the Technical Service, as part of the final stage of the assessment process - if the circumstances allow. This will include discussions of technical testing and logistical, timing and capacity issues with Technical Service staff.
- 2) Host a physical or a remote/virtual meeting of JAHARP2021-03 members/participants/experts at or near the Technical Service to discuss the results, the test reports, and experience of the testing process. This should include observations from Technical Service staff on difficulties, queries, and suggestions to improve any aspect of JAHARP2021-03, testing process and testing specifications. It would be helpful for full understanding, if necessary, to include a visit to the Technical Service with an example product. This could involve up to 10 visitors.

## 4. Exclusion criteria

Tenderers are excluded from participation in this tender procedure if:

- a) they are bankrupt or being wound up, are having their affairs administered by the courts, have entered into an arrangement with creditors, have suspended business activities, are the subject of proceedings concerning those matters, or are in any analogous situation arising from a similar procedure provided for in national legislation or regulations;
- b) they have been convicted of an offence concerning their professional conduct by a judgment which has the force of res judicata;
- c) they have been guilty of grave professional misconduct;
- d) they have not fulfilled obligations relating to the payment of social security contributions or the payment of taxes in accordance with the legal provisions of the country in which they are established or with those of the country of the contracting authority or those of the country where the contract is to be performed;
- e) they have been the subject of a judgment which has the force of res judicata for fraud, corruption, involvement in a criminal organisation, or any other illegal activity detrimental to the European union's financial interests;
- f) following another procurement procedure or grant award procedure financed by the Community budget, they have been declared to be in serious breach of contract for failure to comply with their contractual obligations.

Tenderers are asked to provide a declaration of honour stating that they are not in one of the situations giving rise to exclusion from the procedure as listed above. Tenderers must use the model circulated with the tender documentation, reproducing it word for word and in its entirety.

## 5. Qualifying criteria

These are the minimum qualifying criteria that must be met by all tenderers for **both LOTS** in order for their bid to be considered. Compliance with each should be explicitly confirmed and if necessary, explained in the tender.

### *Accreditation*

1. The results of this testing will be used by Market Surveillance Authorities to assess the compliance of products with regulations; results may have to be used to support legal action. For this reason, authorities must be able to demonstrate full legal confidence in results.

Therefore, the designation of technical services must follow Regulation (EU) 2018/858, Article 68 where Category A or Category B designation is required.

For Category A, accreditation according to EN ISO/IEC 17025:2017 is required and should be maintained throughout the duration of the contract.

The scope of competence and management systems active at the technical service shall fully comply with EN ISO/IEC 17025:2017 accreditation and shall include, but is not limited to, control of:

- Competence of staff, particularly in their allocated tasks;
- Supervision of staff undergoing training;
- Technical Service facilities for testing and calibration shall be such as to facilitate the correct performance of the tests and/or calibrations according to the relevant specifications;
- All equipment used for tests and/or calibrations, including equipment for subsidiary measurements having a significant effect on the accuracy or validity of the result of the test, calibration, or sampling, shall be calibrated as necessary before being put into service to fully meet the relevant specifications;
- Adequate supervision of testing and calibration staff by persons familiar with methods and procedures, the purpose of each test and/or calibration, and with the assessment of the test or calibration results;
- Procedures in place and followed for proper processing, storage, maintenance, and disposal of quality and technical records;
- Procedures to securely protect and backup records and prevent unauthorized access or amendment;
- Procedures for task requests, including verification of necessary capability, resources, and full compliance of work with the contract, reporting to the Project Facilitator.

A technical service designated for Category A activities may also carry out the tests provided for in UNECE Regulation No 90 (Annex 3) in the facilities of a third party. Such tests must not be performed at the facilities of a manufacturer. The personnel responsible for using professional judgement for determination of conformity with UNECE Regulation No 90 (Annex 3) must comply with EN ISO/IEC 17020:2012.

For Category B, the technical service shall have accreditation according to EN ISO/IEC 17020:2012 when witnessing testing of samples at the facilities of a third party. The technical service must provide evidence of having verified the testing facilities and measurement devices of a third party as complying with the requirements of EN ISO/IEC 17025:2017. Such tests must not be performed at the facilities of a manufacturer.

### *Absence of conflict of interest*

2. Absence of conflict of interest in assessing products from any supplier or potential supplier to the EU market, and full independence from Action beneficiaries/participants, manufacturers, importers, distributors, or other economic operators in the market. Any potential or perceived conflicts must be noted in the proposal, with details on how this is managed. This is very important because the results of testing may be used by authorities to follow up non-compliance, including legal proceedings.

### *Right to witness testing*

3. One or two representatives of PROSAFE and/or the Market Surveillance Authority, and/or the European Commission will be permitted to witness any given test by prior arrangement, under supervision of Technical Service personnel.

#### *Location and co-location of staff*

4. All testing of the supplied products must be carried out in a Technical Service situated within the EU or the European Economic Area (EEA). The tenderer must explain if the testing will be conducted in a different location/country to that of the office submitting the bid.
5. The Technical Service shall have the necessary managerial and technical personnel based at the Technical Service site for the duration of testing; those staff shall have the authority and resources needed to carry out the testing and reporting. It is expected that the team presented in the tender will be the one executing the services under the contract and will be effectively available when the contract begins. Changes in the composition of the team should be justified and should by no means alter the conditions based on which the evaluation of the tenders took place. Changes must not affect/compromise the capacity of the tenderer towards the performance of the contract.

#### *Subcontracting*

6. PROSAFE may accept that the selected Technical Service subcontracts a part of the testing services covered by this Call for Tenders, as long as this is justified, well presented and means to ensure a high level delivery of service are presented.

#### *Experience*

7. Recent experience of testing relevant or very similar products to the required specification for establishing compliance with relevant regulations.

#### *Capabilities*

8. Fluent in English for technical discussions and reporting.
9. All necessary equipment to test to the relevant specifications for which all necessary equipment meets the requirements set out in the relevant specifications.
10. **Only for LOT 1:** If allowed by the circumstances, ability and willingness to host a visit of project experts/participants to see testing facilities and discuss details with technical staff as part of the final stage of the assessment process before awarding the contract(s).
11. Ability and willingness to provide additional technical services directly to EU Member State Market Surveillance Authorities for work relating to the testing tasks in this specification or to other tasks. Any such work would be separately quoted and contracted.
12. If applicable, willingness to participate in discussions on test results with other Technical Services to develop common good practice approaches as a learning exercise for all participating Technical Services during the testing programme.
13. Flexibility to agree on a reporting format (template and content) as required to meet the reasonable consensus requirements of Authorities.

#### *Storage of products*

14. Store each product securely until permission is given by PROSAFE in writing for its disposal. Storage is required up until the end of the contract.

#### *Keeping records of documents and reports*

15. The Technical Service accepts to keep an electronic copy of all test reports and other supporting documentation until a date mutually agreed by the contracting parties - to be indicated in the contract.

### Confidentiality

16. The Technical Service must be willing to hold test results in confidence and undertake not to release or discuss any information about testing or any test results with any manufacturer or other party unless explicitly agreed with the relevant Market Surveillance Authority.

### Acceptance of PROSAFE standard terms

17. Willingness to comply with “PROSAFE’s General Conditions for Tender as attached to this specification.
18. Contractors accept without reservations that DG GROW, the European Commission, the European Court of Auditors, and OLAF (European Anti-Fraud Office) have the right to carry out checks, reviews, and audits on contractors and subcontractors.

Bids assessed to have met the above Qualifying Criteria will be eligible for further assessment as below. Bids that do not meet the above Qualifying Criteria will be rejected.

## 6. Technical offer

The bidders have to show for each LOT how they best comply with the aspects raised in the questions below in their Technical Offer. **Please note that each point needs to be treated clearly, one by one and well marked so that the Evaluation Committee can easily trace your answer for each topic in the overall bid:**

- A. Team: Please describe the staff/team who will carry out the work (number, individual experience, qualifications, involvement in development of testing specifications, technical product design consulting, etc). Include a Europass CV of the lead technical expert and of the test engineers that will be involved in the testing programme. The team presented should be exactly the team conducting the service should the bidder win and the number of staff in the composition should be respected throughout the test programme.

If at a later stage a change in the staff is required this has to be pre-approved by PROSAFE after having received the CV and the professional references of the new team member. Please note that changes in the composition of the team should be justified and should by no means alter the conditions based on which the evaluation of the tenders took place.

- B. Management: Please describe briefly how your organisation ensures that the systems that resulted in Technical Service accreditation are implemented and maintained in daily work. Give a couple of examples of specific management practices that help to achieve this.
- C. Storage: Please indicate how you propose to store the products securely and if restrictions on quantity or time apply.
- D. Testing experience. Please describe:
  - i. The experience of your team (collectively) of carrying out testing according to the relevant specifications (quantity of tests to the relevant specifications in the past 5 years, please submit a table that shows the tests conducted year by year).
  - ii. The experience you have with testing for European Market Surveillance Authorities. Please give sufficient level of detail.
- E. Please indicate if you have recent customer references that could be followed up as part of the assessment.

- F. Technical experience: Please describe any technical experience of the team regarding the interpretation of test results including giving examples. For instance, any experience of applying knowledge to product development, development of test methodologies, participation in standardisation committees, etc.
- G. Optimising throughput: What are your proposals on how to manage and optimise throughput capacity over your preferred phases of testing over the indicated period? Please indicate:
- i. How your staff and assets can be used to optimise throughput, given the staff resources, size, and testing equipment available to your Technical Service.
  - ii. The maximum number of tests for the products concerned that can be ongoing at the same time (i.e., over the same day(s) of the test). Note that this can exclude the physical process of set-up, which does not need to occur in parallel; and it should only assume use of resources that can be made available for this work (i.e. excluding staff or assets that are committed to other contracts during the required period).
  - iii. Approximately how many products can be processed per week or month; note any caveats on this and how long is needed between the completion of one test and start of the next test set-up; and between the end of a test and delivery of the test report.
  - iv. If there is a maximum number of products total or per period that you would wish to impose or any other restrictions on the capacity that PROSAFE should bear in mind for planning. These will not necessarily count against your bid and could help if you indicate how they can be managed.
  - v. Any significant implications of changes to the timeline (up to a 3-month delay or some acceleration).
- H. Test Reports: Please provide a copy of your proposed standard reporting template and an example of a standard report from a previous test (anonymised/redacted as necessary - all product identification details to be removed, such as brand, country of origin, serial number, etc.) covered by the scope of this call for tender, a product tested by the tenderer during the last five years.
- I. Disposal: Please indicate how you propose to dispose of products responsibly.

## 7. Financial Offer

PROSAFE is VAT registered as a taxable person established in Belgium with VAT number BE 0809.226.854. All invoices shall mention the BE VAT number and **be issued with zero VAT**, making reference to the reverse charge mechanism according to Articles 44 and 196 of the VAT Directive 112/2006.

Terms of the offer must be valid for acceptance (or negotiation) for at least 3 months from submission.

Invoicing will be discussed and agreed before the placement of the contract.

The tenderer is requested to quote prices (with zero VAT, see Note 2 below) per tested brake pad model/unit in the **Appendix I - Detailed Product testing requirements and Price list** (separate document to download).

Under this Call for Tenders and Tender specifications, 'testing service' means the following – so that the costs for support functions are distributed across the products tested:

- Planning of testing programme;
- Receipt of products, indexing, and taking photos of the products;
- Storage after testing until disposal;
- Testing of each product as agreed. Any significant differences in the price of testing to the different standards should be explained in the proposal and if necessary, costed separately;
- Standard comprehensive report as agreed and answering questions from the Market Surveillance Authorities;
- Final report.

Therefore, the price per product shall cover:

- Comprehensive testing according to the applicable specifications, and any additional/auxiliary technical assessment work;
- Preparation of a test report for each model tested, including the results of the tests, the values measured, and photos of all non-conformities;
- Preparation of a summary report, updated at regular intervals, on all the tests carried out;
- Responding to enquiries from the JAHARP2021-03 team and the participating authorities about the outcome of the testing throughout the term of the contract;
- Storage and disposal of the products tested.

The quotation shall include an indication of the discounts proposed for quantity and additionally for LOT 1 the price for hosting a 1 day meeting for 5-7 participants.

**Note 1:** The prices in EUR quoted for comprehensive testing according to the required specifications will be taken into account during the selection process. If it is decided to carry out a more limited test programme (see Section 2), the final cost of testing will be adjusted accordingly.

**Note 2:** Stichting PROSAFE is VAT registered as a taxable person established in Belgium as from 01 January 2020. PROSAFE's VAT number is BE 0809.226.854. From 1 January 2020 onwards, PROSAFE applies the reverse charge mechanism in accordance with Articles 44 and 196 of the VAT Directive 112/2006.

**Note 3:** PROSAFE reserves the right to negotiate with one or more shortlisted tenderers before taking a decision on the placing of a contract. The offer shall remain valid until changes are agreed in writing.

## 8. Tender documentation

The tender should comprise:

- 1) Signed Declaration of Honour sent in original with blue ink hand-written signature by post (reference **Section 4**). If handwritten blue -ink then the original must be attached and sent by post as well.
- 2) Document confirming compliance with qualifying criteria which is headed 'Qualifying Criteria' and has sub-headings numbered as per **Section 5** of this specification.

The tender should duly explain why and how they meet the qualification criteria and attach in Annex supporting documentation proving the information presented (e.g., proof of accreditation, stand-alone declaration that the tenderer accepts the PROSAFE terms and conditions, the absence of a conflict of interest, any other documents deemed necessary by the tenderer).

The tenderer should create one single pdf with all files for this part and if it is not possible to list the number of documents pertaining to this part in the checklist (see Appendix II uploaded separately).

- 3) Document confirming your understanding and acceptance of the Scope and Required Services. With explanatory sentence/short statement on items if necessary (number sub-sections as per **Section 3**).
- 4) Technical Offer addressing the aspects raised in **Section 6**, with sub-headings labelled as per the corresponding question letters (A, B, C, etc.) including all the supporting evidence in Annex to this document (e.g., CVs, sample of a test report anonymised for an already tested product covered by the scope of this call for tender, etc.).

The tenderer should create one single pdf with all files for this part and if it is not possible to list the number of documents pertaining to this part in the checklist (see Appendix II uploaded separately).

- 5) Financial Offer as per the table(s) in Appendix I to this tender specifications - see separately uploaded template. For fair assessment, please provide an offer in EUR for all services as described in **Section 7** of this specifications. The financial Offer should also include any additional information or observations on the proposed testing programme or price that may be relevant to planning and evaluation of offers.
- 6) Filled in and signed checklist as presented in Appendix II.

## 9. Questions about this specification

Any questions of clarification or other queries about the tender requirements or specification must be submitted in writing to [ioana@prosafa.org](mailto:ioana@prosafa.org) AND [mario@prosafa.org](mailto:mario@prosafa.org), and copied to [andrew@cecompliancesolutions.co.uk](mailto:andrew@cecompliancesolutions.co.uk) with the subject header '*URGENT: Question for JAHARP2021-03 Brakes Tender*'. Verbally addressed questions will not be answered, in fairness to all bidders.

Questions must be received by **20 February 2023**.

Anonymised question(s) and response(s) will be circulated to interested bidders and posted on the PROSAFE's website: <https://www.prosafa.org/index.php/en/> .

## 10. Timetable and deadlines

1. Tender published on PROSAFE websites on 31/01/2023.
2. Deadline for submission of questions about the specifications: **20 February 2023, 17 h 00 CET**.
3. **Deadline for submission of tenders: 1 March 2023, 17 h 00 CET.**

Tenders must be sent to the offices of PROSAFE in hardcopy (Avenue des Arts/Kunstlaan 41, 2nd floor, 1040 Brussels, Belgium) **AND** via email to [ioana@prosafa.org](mailto:ioana@prosafa.org) and [mario@prosafa.org](mailto:mario@prosafa.org) with the subject header '*JAHARP2021-03 Brakes Tender*' and copied to the Work Package Facilitator: Andrew Gordon at [andrew@cecompliancesolutions.co.uk](mailto:andrew@cecompliancesolutions.co.uk). Hardcopies must be received at latest by **3 March 2023** – stamp date being the proof that they were sent on **1 March 2023**, one day after the official deadline.

Tenders received after the deadline will not be assessed.

4. PROSAFE aims to notify bidders that failed the procedure shortly after. They will be granted 5 working days to request clarifications or appeal the decision by email.

5. PROSAFE will analyse the appeal and provide a final decision within a week from the moment the appeal was launched.
6. PROSAFE will inform successful bidders by 3<sup>rd</sup> week March 2023 at latest.
7. Clarification of bid details and implementation options with preferred bidders during last week of March and first week of April 2023.
8. Contracts are expected to be signed on or before mid April 2023.
9. Testing is expected to commence in early May 2023.

## 11. Evaluation and award procedure

The tenders will have to follow the standard submission and evaluation procedure. An **evaluation committee** will assess all tenders received.

In order to be considered, tenders must meet all of the Exclusion and Qualifying Criteria. Please check these requirements carefully and ensure that the bid explicitly addresses how each of these criteria is met.

Compliant bids will be entered into a shortlist for further joint assessment to obtain the most advantageous overall delivery and best value.

The selection process will be as follows:

1. Screening of tenders for compliance with the exclusion criteria (any non-compliant rejected);
2. Screening of tenders for compliance with the qualifying criteria (any non-compliant rejected);
3. Assessment of qualifying bids based on the assessment criteria below leading to the selection of preferred bidders;
4. Optional: Preferred bidders contacted to arrange a Technical Service visit if allowed by the circumstances, or a virtual call to discuss the testing plan and present the testing facilities;
5. Assessment of tenders based on bid documents and (optional) visit results;
6. Review of any qualifying bids taking into account most advantageous delivery and best value overall;
7. Final selection of bidders and decision on the number of products to be tested and distribution between bidders.

The goal of the evaluation is to understand the ability of candidates to carry out the programme of work timely and to a high standard of quality, and to assess the quality and quantity of the bidder's experience of similar work, for the organisation as a whole and for the named individuals.

The selection will be based on the following assessment criteria:

- 1) Technical capacity and quality:
  - Each issue of **Section 6 Technical Offer** (from A to I) will be awarded points (from 0 if not treated, 1 not satisfactory to 3 if very satisfactory):
    - if they are covered;
    - regarding the clarity of the bid in responding to our needs;
    - regarding the level of details provided.
  - All issues have a weight of 1, except the following issues that have been assessed by Work Package 1 as more or less important in the weight of the assessment:
    - Testing experience (issue D.i.) has a weight of 3.
    - Testing experience for MSAs (issue D.ii.) has a weight of 3.

- Technical experience (issue F) has a weight of 3.
  - The plan to optimise throughputs (issue G.i.) has a weight of 2 (whereas the next sub-issues of the point G have a weight of 1).
- 2) Overall value for money on a ratio of 70%-30% for Technical capacity and quality versus price from the Financial Offer.
  - 3) Outcomes of the visit to the Technical Service as part of the assessment process (the visit may be virtual) that may confirm or contradict the initial evaluation at point 1 above.

## 12. Standard terms and conditions for the contract

Please see the attached standard terms and conditions that will apply to the contract.

## 13. Further information

Further information regarding the task and the selection procedure can be obtained from the PROSAFE office:

Avenue des Arts/Kunstlaan 41, 2<sup>nd</sup> floor  
B-1040 Brussels  
Belgium

Email: [ioana@prosafe.org](mailto:ioana@prosafe.org) and [mario@prosafe.org](mailto:mario@prosafe.org)

or from the Technical Facilitator, Andrew Gordon

Email: [andrew@cecompliancesolutions.co.uk](mailto:andrew@cecompliancesolutions.co.uk)

With best regards,

Ioana Sandu

Executive Director

### List of Appendices

Appendix I - Detailed Product Testing Requirements and Price List

Appendix II - Checklist Complete Tender Package

Appendix III - Declaration on Honour

Appendix IV - PROSAFE General Conditions for Tenders